Hartshorne. Fales & Co.

Members N. Y. Stock Exchange 71 Broadway New York Bowling Green 7610

#### Forty Years Without Loss

STRAUS-protected first mortgage 61/2% bonds are a "backlog" investment for the investor who wishes to build an

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STRAUS BUILDING 565 Fifth Ave. - at 46th St. Telephone VANDERBILT 8500 to any investor.
(C) 1922, S. W. S. & Co

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Appalachian Power, Com. Amer. Gas & Elec. Com. & Pfd. Borden's Co. Com. & Pfd. Childs Co. E. W. Bliss Co. MacAndrews & Forbes Co. Detroit City Gas Co. 6s, 1947 Montreal Tramway, 5s, 1941 N. Indiana G. & E., 6s, 1952 P. S. of N. Illinois, 5s, 1956

Private Wires to CHICAGO MONTREAL TORONTO BRANCH OFFICE, DALLAS, TEX.

United Lgt. & R'way, 6s, 1952

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**Daniels** Motor Co.

> Preferred Common

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Investment Securities

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K. Rice, Jr. & Co. Will Buy Midland Securities
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Pacific Coast Com. & 2d Pfd.
Pocahontas Fuel Common
Penna. Coal & Coke
Rochester Gas & El. 7% Pfd.

chester Gas & El. 1% Pla-ger Manufacturing ard Baking Com. & Pfd. inchester Co. All Isaues hite Rock Water Com. & Pf K.Rice, Jr. & Co.

FRACTIONAL LOTS

"Traung Suggestions"

WILSON & CHARDON 62 Broadway New York Telephone Whitehall 1964.

Odd Lots HISHOLM & CHAPMAN Members New York Stock Exchange 52 Broadway, New York City.

of \$109,50° available for dividends on common stock under the proposed financing plan. The latter figure is equivalent to 55 cents a share on the 200,000 shares of no par value common stock, which are to be received in exchange for the present 100,000 shares.

PENNSYLVANIA OIL.

OIL CITY. Pa., Aug. 29.—Credit balances, \$3. Runa, 65,396: average, 55,621. Ship-ments, 101,782; average, 62,862.

#### **BIG RAILROADS EARN** OVER 1921 FIGURES

Many Lines Show Effects of Strike, Especially the Coalers.

Class 1 railroads of the country will nake a better showing for July than assertion made by operating officials

assertion made by operating officials yesterday. In some quarters it is suggested that the aggregate net railway operating income for July may approximate the level recorded in July of last year, about \$76,000,000.

While the first few reports submitted indicated unfavorable conditions, it is understood that about half of the total Class 1 carriers have already made returns, indicating as good if not better earnings than those recorded last year at this time.

earnings than those recorded last year at this time. Some coal carrying lines were par-ticularly hard hit, while other importicularly hard hit, while other important systems in the western section of the country showed up well. Such lines as Great Northern, Northern Pacific, Missouri Pacific, Atlantic Coast Line, Nickel Plate, Chicago, St. Paul, Minneapolis & Omaha, Pittsburgh & Lake Eric and St. Louis Southwestern all made gains in net operating income. A slight loss was noted in net for the New York Central, while Delaware & Hudzon showed a sharp decline. Jersey Central, Michigan Central and Texas & Pacific were also lower in net income, while the Buffalo, Rochester & Pittsburgh, Virginian and Detroit, Toledo & Ironton showed the effects of the strikes.

Comparative figures covering gross revenues and net operating income of several roads are:

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NEW YORK CENTRAL. NEW YORK CENTRAL.

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Net operating income. 3,114,401 964,312

NEW YORK, CHICAGO & ST. LOUIS.

July gross. \$3,145,617 \$2,832,863

Net operating income. 637,166 375,137

Soven menths gross. 17,368,187 15,02,869

Net operating income. 4,049,414 2,392,070

To yield 8%

Savannah Electric & Power Company 8% Cumulative Debenture Stock

This is the first preferred stock of a property we have managed for over 20 years. The conservative capitalization of the company is evidenced by the fact that, even under dull business conditions and with relatively low lighting and power rates, the balance after interest charges amounts to about three times the dividend on

STONE & WEBSTER

120 Broadway, New York

Telephone, Rector 6020

CHICAGO

\$11,158,442 DEFICIT

American Agricultural Chemical Company Sees Good Outlook Also.

The annual report of the American Agricultural Chemical Company and its subsidiaries for the fiscal year ended June 30, 1922, shows a net operating deficit of \$1,124,070 after all charges, including interest, reserves, plant depreciation and depletion, contrasted with a deficit of \$11,128,442 in the preceding fiscal year. The company's consolidated income, after operating charges and interest on notes payable, was \$5,234,143, against \$1,912,308 in the previous year. The charge for depreciation and depletion was \$1,446,498, compared with a write off of \$5,02,122 in 1921, while reserves for freights, commissions, doubtful accounts. &c., were \$2,335,443, against \$4,130,667. The profit and loss surplus as of June 30, 1922, was \$1,545,879, compared with \$2,669,250.

The balance sheet of June 30, 1922, shows current assets of \$53,387,583, contrasted with only \$7,075,941 in current liabilities. Its assets included \$15,880,285 in accounts receivable, \$13,318,303 in inventories, \$2,488,517 in cash and \$334,375 in United States and Dominion of Canada bonds. Current liabilities included \$1,283,998 in accrued taxes and accounts payable, \$4,865,366 in notes payable and \$1,015,587 in accrued taxes and accounts payable. Robert S. Bradley, chairman of the company's board, said that since the last annual report agricultural conditions have materially improved, and though the demand for fertilizers has not yet returned to normal, the signs are encouraging. He added that if the price of cotton should remain around its present figure the demand for fertilizers in the Southern States will be considerably increased next sprins. On account of more favorable credit conditions in the North, Mr. Bradley said, a relatively larger tonnage of fertilizer has been sold, although keen competitions has kept down prices. Agricultural Chemical Company and its ibsidiaries for the fiscal year ended

TO ACT ON PURCHASE

IS CUT TO \$1,124,070 Will Also Vote on Financing Deal for New Plant.

> Worcester, Mass., to ratify the purchase of the capital stock of the American Wire Fabric Company and to authorize the

convertible gold notes to pay for the stock.

It will also be proposed to change the 250,000 common shares of the Wickwire company now outstanding of the par value of \$5 each to an equal number of shares of no par value and to authorize the issuance of 350,000 shares additional of common stock of no par value. A further provision is for the exchange of the 80,000 Class A common shares of par value \$5 each now outstanding for 120,000 shares of the new common stock and the cancellation of the Class A shares so exchanged.

H. W. Doddard, chairman of the Wickwire-Spencer Steel Corporation, says the new acquisition had earnings in the last nine years averaging \$400,000 yearly after taxes and depreciation. Its sales last year amounted to \$4,000,000.

STRIKES FAIL TO AFFECT CREDIT SITUATION

Downward Movement in Commercial Loans Ceases.

Asserting that the coal and rail strikes have had little effect upon the credit situation, the monthly review of business conditions in the Second Federal Reserve District, published by the Federal Reserve Agent, says in part:

"During the last month, however, the downward movement in the volume of commercial loans has ceased, but the volume of bond investments in banks outside of New York city has continued to increase, presumably as a cumulative effect of the liquidation of the last year and of the continuing imports of gold. The volume of bills discounted by the Federal Reserve banks is at almost the lowest point of the year."

# OMAHA. OMAHA. OMAHA. OMAHA. 12, 232, 272 12, 260, 540 Set operating income. 477, 383 Set operating income. 477, 383 Set operating income. 1, 507, 759 DELAWARE & HUDSON DELAWARE & HUDSON OMAHA. N. Y. STOCK EXCHANGE OVERAGE.

| The control of the

This period \*Fiscal month. last year. year 1023. \$32,835,333 \$22,871,375 \$70,826,924 53,361,805 184,860,986 30,503,259 1,791,318 395,683,982 83,499,279 234,749,956 24,197,275 1,244,675 420,537,769 clacellaneous
discellaneous revenue
anama Canal tolls. Ac
cotal ordinary
Excess of ordinary disbursements
over ordinary receipts.
Total ordinary disbursements.
Balance to-day, \$342,081,389.
\*Receipts and disbursements for ts for June reaching the Treasury in July are included.

New Issue

Deted July 1, 1922

### \$2,000,000 MARTEL MILLS

First Mortgage Fifteen-Year 7% Convertible Gold Bonds

Due July 1, 1937

Interest Payable January 1 and July 1 in New York City Redeemable at 105 on any interest date until July 1, 1923 and at 105 less 1/2 of 1% for each 18 months or part thereof elapsed thereafter

Present Issue, Series "A", \$2,000,000 Authorized Issue, \$3,000,000

Convertible into 7% Cumulative Preferred stock (\$100 par) at the rate of ten shares of stock for each \$1000 face amount of bonds until 30 days before redemption, subject to adjustment of interest and dividends, and in addition 4 shares of no par value Common stock of the Company if converted on or before March 31, 1924; 3 shares if converted on or before March 31, 1926; 1 share if converted on or before March 31, 1926; 1 share if converted on or before March 31, 1927. Thereafter into Preferred stock only.

THE CHASE NATIONAL BANK OF THE CITY OF NEW YORK-TRUSTEE

Mr. G. E. Huggins, President of the Company, has summarized his letter to us (copies of which may be obtained on request)

Business: Martel Mills, Incorporated, is organized under the laws of Delaware and is acquiring eight cotton mills heretofore owned by affiliated companies. After such consolidation, these mills will continue under the same management which has developed the business and conducted the affairs of the mills, control of which was acquired by them during the period from 1911 to 1915. These mills produce a widely diversified range of cotton fabrics, including colored goods, tickings, hickory shirtings, pocketing twills, underwear goods and Satin bed-spreads.

Security: These bonds are to be secured by direct First Mortgage upon the real estate, plants and other fixed assets of the Martel Mills, Incorporated. These properties have been valued by the American Appraisal Company as of April 1, 1922, after depreciation, at \$4,501,744., or \$2,250, per \$1,000 bond. The balance sheet, as of April 1, 1922 after giving effect to the present financing, as certified by Messrs. Price, Waterhouse & Company, shows net current assets of \$1,104. per \$1,000 bond, making total net assets of \$3,354. per \$1,000 bond.

Earnings: The combined net profits of the eight mills, as certified by Messrs. Price, Waterhouse & Company, for the five years ending December 31, 1921 after depreciation but before Federal Income Taxes and interest on borrowed money, were \$3,974,316., an average of \$794,863. per annum or more than \$1/2 times the annual interest requirements on this issue. For 1921, a period of depression in the textile industry as well as in most industries, the combined net profits, similarly stated, were \$639,177. or more than 41/2 times the annual interest requirements of this issue. For the three months ending March 31, 1922, the profits, similarly stated, were \$185,922.

Sinking Fund: The mortgage will provide for annual Sinking Fund payments commencing July 1, 1923, to retire each year for five years 31/2% and each year thereafter 4% of the maximum amount of bonds at any time issued, subject to credits for bonds acquired by the Company and tendered to the Trustee for retirement, as well as for bonds retired by conversion.

Purpose: The proceeds of this issue are to be used for plant additions and betterments, the reduction of current obligations and other corporate purposes.

All legal proceedings in connection with the issue will be passed upon by Messrs. Rushmore, Bisbee & Stern, New York, for the Bankers, and Charles A. Roberts and Henson M. Stephens for the Corporation.

A report on the properties has been made for the Bankers by Messrs. Sanderson & Porter The bonds are offered for delivery when as and if issued and received, and subject to the approval of counsel.

Price 95.55 and interest to yield about 7.50%

George H. Burr & Co.

Hambleton & Co.

Peabody, Houghteling & Co., Inc.

Clearing House exchanges, \$693,100,000 clances, \$51,400,000; Federal Reserve credital alances, \$39,500,000.

## More Than A First Mortgage

Miller Bonds, Paying 7% or 71/2% have additional safeguards

When you buy a first mortgage bond, do you consider only the physical value of the property securing it, or do you also consider the ability of the borrower to pay interest and principal as due? Safety and satisfaction depend not merely on the property pledged, but on the provision made for meeting interest and finally repaying the whole debt.

Miller First Mortgage Bonds are based on incomeearning property, such as an apartment house, hotel or office building, worth substantially more than the bond issue. But they are also secured by a first lien on ample earnings, out of which the borrower makes monthly payments to meet semi-annual interest and to pay off a part of the bonds each year.

In this way funds are always on hand, in advance, to pay interest and principal. Moreover, the security of the bond issue is constantly increasing, since the debt is growing smaller year by year. Mail the coupon below for a booklet, "Creating Good Investments," which fully explains the fundamental safeguards of Miller First Mortgage Bonds, paying the liberal rate of 7% or 7½%.

2111 Hurt Building

Atlanta, Ga. "First-The Investor's Welfare"

MAIL THIS COUPON TODAY

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STANDARD OIL

BIG COPPER MINE RESUMES.

Closed More Than Year.

Nogales, Ariz., Aug. 29 .- After hav the great Cananea copper mine at Cananea, Sonora, Mexico, has resumed operations, according to word reaching

Title Guarantee & Trust Co. Stock CLINTON GILBERT 2 Wall Street, N. Y. Tel. 4848 Roctor

Hibernia Securities Co., Inc. 44 Pine Street New York

New Orleans, La. Atlanta, Ga.

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